ABOUT DAVID

David Wessels was named by BusinessWeek as one of the nation’s top business school instructors, David teaches courses on corporate valuation, investment banking, and venture capital to undergraduates, MBAs, and executives in Philadelphia and San Francisco. He has been recognized by his students with the school’s top MBA teaching award, and recognized nationally for his research on organizational structure and financial performance. His book, Valuation: Measuring and Managing the Value of Companies, co-authored with McKinsey & Company partners Tim Koller and Marc Goedhart, is a standard text for corporate valuation and performance management.

In addition to his teaching on campus, Professor Wessels serves on the executive development and training faculties at Bank of America/Merrill Lynch, Boston Scientific, BP, Deloitte & Touche, The Estée Lauder Companies, Home Depot, Google, IBM, Lockheed Martin, McKinsey & Company, Medco Health Solutions, MetLife, Microsoft, Philips, Santander, Unisys, and UPS. He has also served as an advisor to the United States in WTO trade disputes regarding valuation and value creation.

Before joining Wharton, David served on finance faculty of the Goizueta Business School at Emory University. Prior to Emory, he was a management consultant with McKinsey & Company and a technology analyst for Boston-based Harbourvest Venture Partners. David holds a PhD in finance from the Anderson School at UCLA, a BS in economics and a BAS in computer science from the University of Pennsylvania.