

Position: Manager (Entrepreneurial and Private Clients)
Organisation: PwC
Location: Singapore

Company Summary

At PwC, our purpose is to build trust in society and solve important problems. We're a network of firms in 157 countries with more than 228,000 people who are committed to delivering quality in assurance, advisory and tax services. Find out more and tell us what matters to you by visiting us at www.pwc.com.

PwC refers to the PwC network and/or one or more of its member firms, each of which is a separate legal entity. Please see www.pwc.com/structure for further details.

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Entrepreneurial and Private Clients

Our Entrepreneurial and Private Clients (EPC) practice is dedicated to providing integrated business solutions to entrepreneurs, owner-managed and family businesses. Our approach is one that utilises an integrated process customised to owner-managed company needs. We provide efficient and high quality business and tax advisory/compliance services which connects business strategies with the personal goals of business owners.

Our distinctive service approach is based on a specialised practice unit supported by a global network of committed and experienced advisors who are dedicated to serving owner-managed companies and their owners. We understand private companies have different issues from public companies and we bring fresh perspectives to the business.

Job Description

Responsibilities:

- Position himself/herself as a trusted business advisor to owner managed businesses through cultivation of relationships
- Understand issues faced by the client and work with different lines of services across the firm to provide relevant solutions
- Identify and implement opportunities to gain access to owner managed businesses e.g. through working with government agencies, chambers of commerce, industry associations etc.
- Familiar with Government grants and prior experience in Consulting with SMEs preferred
- Develop thought leadership materials in EPC space

Job Requirements

- At least 5 years of relevant experience in a capacity of providing professional advice to businesses
- Excellent interpersonal skills
- Comfortable in leading meetings and public speaking (e.g. presentation to senior management, speaking in a seminar context)
- Well developed and proven leadership capabilities
- Dynamic, self-motivated and ability to excel in a high pressure environment (e.g. short deadlines, multiple clients)
- Strong team player

Application

To apply, please submit your detailed resume to the PwC career portal at <https://krb-xjobs.brassring.com/TGWebHost/jobdetails.aspx?partnerid=30056&siteid=5939&AReq=17762BR>

Only shortlisted candidates will be notified.