Position Description
Product Lead

Your Title: Product Lead
Your Team: IAG InsurTech Innovation Hub Singapore
Your Location: Singapore

Position Overview
How your role makes a difference
The Product Lead is key to executing on our future product development strategy. This role will play a critical part in the Product Development team, and as an intrapreneur is responsible for leading the creation, launch, monetising and scale of new products and businesses in both Singapore and overseas. The role will support the development of the strategy, design and execution of the Product Development process.

This role is responsible for working closely with the IAG Businesses to ensure their products remaining at the leading edge, evolve to meet the needs of our customers and are supplemented with new products that create business value.

Key responsibilities you will have
Role Responsibilities
- Lead the development of new products and businesses - from concept exploration, initial validation, product-market fit, product launch, revenue growth, and local and international expansion. Across all aspects of the new business including strategy, marketing, sales, operations, technology, service delivery and administration.
- Work across the business, with start-ups and research organisations as required to support the creation of new products and businesses.
- Development and lead a product team as required.
- Contribute to the strategy, design and implementation of new product development capability that competes with the best.

Financial Responsibilities
- Budgetary responsibility – to be determined
- Delegated authority – to be determined

Key people you will be working with
- General Manager, Innovation
- Director Product Innovation
- Internal: Product Innovation team; Product Leads; IAG Ventures team; IAG Asia; IAG Digital team
- External: Start-ups; Research Organisations; Consultants; Regulators

Your flexible working options
We are committed to creating a flexible and inclusive work environment that supports all our People to reach their potential. Where possible, we will make every effort to accommodate flexible working practices.
How you will keep yourself and others safe

For our People: Comply with all IAG health and safety policies and procedures. Take all reasonable care to ensure your actions or omissions do not impact on the health and safety of others in the IAG workplace.

For our People Leaders: Identify, assess, manage and review risks to the health and safety of employees, contractors, customers and guests. Ensure that the documented systems of work are safe and without risk to health, and are adhered to by employees through appropriate training, supervision and monitoring.

What it means to work at IAG

The way we serve our customers, partners, communities, shareholders and each other is: Closer, Braver, Faster.

For this role you will need to be passionate about finding entrepreneurial solutions to challenges, and help drive a new generation of products and businesses.

The key challenge is to support the lead the assessment, launch and monetisation of new opportunities in an agile and flexible manner whilst maintaining an appropriate level of governance.

The role will require the development of strong relationships across the Business, to effectively engage, coordinate and collaborate with a wide variety of stakeholders.

Capability

Experience and skills you must have

- 8+ years experience, with exposure to start-up communities
- Bachelor degree in any relevant discipline
- Insurance knowledge and experience across the insurance value chain
- Strong product development experience ideally in a start-up situation
- Strong commercial acumen, looking to balance the drive for improvement with recognition of stakeholder needs and external regulators

Experience and skills we would prefer you have

- Strong leadership experience
- Demonstrated people management with strong communication skills
- Develop, foster and leverage key relationships
- Experience in a position where change management and consistent delivery has been a prerequisite to success
- Experience in working with multiple delivery stakeholders
- Demonstrated ability to assess and link decisions in the light of longer-term consequences and strategic goals
- Strong negotiation and analytical skills
- Advanced degrees (preferably including an MBA)

Competencies you will need

To be successful at IAG, you must demonstrate these competencies which apply to all roles:

- strategic mindset; financial acumen; customer focus; cultivates innovation;
- drives results; plans and aligns; drives vision & purpose;
- collaborates;
- courage; self awareness; nimble learning

To be successful in your team and division:

- Entrepreneurial mindset
- Be aware of the needs of the start-up community
- Drive collaboration with this community and the key stakeholders within IAG
To apply, please submit your detailed resume to Ms Lynn Thompson at lynn.thompson@iag.com.au by 15 Apr 2017. Only shortlisted applicants will be notified.